

## 1. Curriculum Vitae:

Prof.dr. Leo Dana je rođen 17. februara 1958 u Montrealu, Kanada. Trenutno radi na katedri za menadžment na Univerzitetu Canterbury, Novi Zeland. Za svoj akademski rad nagrađen je nagradom Izvrsnosti za vodećeg urednika „Emerald Literati Network 2012”. Dvije godine, uzastopno (2009, 2010) nominiran od strane studentske asocijacije Univerziteta Canterbury za najboljeg predavača. Prije angažmana na Novom Zelandu, prof. Dana je predavao na prestižnom Univerzitetu Nanyang Technological University Singapore na katedri za Marketing i međunarodni biznis kao vanredni profesor od 1999 do 2000. godine. Govori, pored maternjeg talijanskog jezika, još dva svjetska jezika od kojih engleski tečno dok španski govori dobro.

## 1.2. Obrazovanje

1995	Doktorat odbranjen i dodijeljen na Ecole des Hautes Etudes Commerciales (HEC Montreal) The Montreal Business School, Kanada.
1987-1994	Doktorat (PhD) iz Poslovanja, prihvaćen od strane McGill University, i nagrađen FCAR stipendijom za izvrsnost; disertacija: Studija o samozapošljavanju u udaljenim Subartičkim zajednicama.
1981- 1983	Magistar nauka (MBA) na McGill University Toronto na tezu: „Međunarodni avioprevoznički marketing“
1077 – 1980	Diplomski rad na McGill University Toronto na temu iz međunarodnih odnosa.

## 1.3 Profesionalna karijera

2005-2006	Istraživač u Marketingu, Department of Management, Second University of Naples, Italy.
2002-2005	Predavač na Uslužnom Menadžment, Department of Management, Second University of Naples, Italy.
1995-1999	Predavač u Marketingu, Department of Management, Second University of Naples, Italy.
1995-1998	Predavač u Marketingu, Department of Business, University “Federico II”, Naples, Italy.
1994-1995	Predavač na Menadžmentu turizma, School of Management, University of Sannio, Benevento, Italy.
1992-1994	Predavač na Osnovama menadžmenta, School of Management, University of Salerno, Italy.

## 2. Stručni i naučni rad

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7. Leo Paul Dana, Isabell M. Welpe, Mary Han, and Vanessa Ratten, eds., *Handbook of Research on European Business and Entrepreneurship: Towards a Theory of Internationalization*, Cheltenham, United Kingdom: Edward Elgar, 2008, ISBN 978 1 85425012.
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8. Leo Paul Dana, ed., *Handbook of Research on Ethnic Minority Entrepreneurship: A Co-evolutionary View on Resource Management*, Cheltenham, United Kingdom: Edward Elgar, 2007, ISBN 978 1 84542 733 7.
  - Reviewed by Vanessa Ratten, *International Journal of Business & Globalisation* 1 (2), 2007, pp. 306-307.
  - Reviewed by Aminu Mamman, *International Journal of Entrepreneurial Behaviour and Research* 15 (1), 2009, pp. 108-111.
9. Leo Paul Dana, *Asian Models of Entrepreneurship – From the Indian Union and the Kingdom of Nepal to the Japanese Archipelago: Context, Policy and Practice*, Singapore & London: World Scientific, 2007, ISBN 981-256-878-6.
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11. Craig Walters and Leo Paul Dana, *Marketing Principles*, Auckland: Pearson, 2007.
12. Leo Paul Dana, *Entrepreneurship & SMEs in the Eurozone: Toward a Theory of Symbiotic Enterprises*, London: Imperial College Press, 2006.
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  - Reviewed by Emmanuella Plakoyiannaki, *Journal of International Entrepreneurship* 2 (4), 2004, pp. 345-346.
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2. Frank Lasch, Leo Paul Dana and Jens Mueller, "Types of Entrepreneurship in East Asia's Emerging Economies," *Proceedings*, Global Conference on SME and Entrepreneurship, Kuala Lumpur, 26-27 August, 2010.
3. Leo Paul Dana and Jan Åge Riseth, "Reindeer Herders in Finland: Pulled to Community-based Entrepreneurship & Pushed to Individualistic Firms," paper at Uddevalla Symposium special session at the 50th Anniversary European Congress of the Regional Science Association (ERSA) International, Jonkoping, Sweden, 19-23 August 2010, electronic proceedings.

4. Jens Mueller, Leo-Paul Dana, Morina Rennie and Coral Ingley, "Global Governance in Flux: The New Zealand Approach to Independent Directors," Paper presented at the annual meeting of the Society for the Advancement of Socio-Economics (SASE) Annual Conference, Temple University, Philadelphia, June 25, 2010, [http://www.allacademic.com/meta/p438267\\_index.html](http://www.allacademic.com/meta/p438267_index.html)
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10. Jens Mueller, Coral Ingley, Leo Paul Dana, and Graeme Cocks, "Improving Effectiveness of Boards – Bridging the Gap between Commitment and Competence: The Australian Experience," *Making Capital Markets Work through Corporate Governance*, London: World Council for Corporate Governance, 2008, pp. 154-168.
11. Anderson, Bob, Leo Paul Dana and Teresa E. Dana, "Tobatí, Paraguay: Indigenous Market Town Revisited," CD-Rom Proceedings, 2008 International Council for Small Business World Conference, Halifax, Canada, June 2008.
12. Meis Mason, Leo-Paul Dana, and Robert Anderson, "Emerging Inuit Small Business from Caribou in Coral Harbour, Nunavut, Canada," CD-Rom Proceedings, 2008 International Council for Small Business World Conference, Halifax, Canada, June, 2008.
13. Frank Lasch and Leo Paul Dana, "Transition and Entrepreneurship in Central Asia 2007 Annual Meeting Proceedings, Philadelphia: Academy of Management, August 3-8, 2007, p. 109.
14. Richard W. Wright, Leo Paul Dana, and Hamid Etemad, "Symbiotic Entrepreneurship for Family Businesses," CD-Rom *Proceedings of the 2007 IFERA Conference*, Germany, June, 2007.
15. Aldene Meis-Mason, Robert B. Anderson and Leo Paul Dana, "A Comparison of Indigenous and Non-Indigenous Enterprise in the Canadian Sub-Arctic," ICSB World Conference 2007, Turku, June 14, 2007, CD Proceedings ISBN 951-564-263-9.

16. Robert B. Anderson and Leo Paul Dana, "Indigenous Rights: The Foundation for Development through Entrepreneurship," in Zhan G. Li, Mark V. Cannice, and Roger (Rongxin) Chen, eds., *Proceedings of the Third Annual San Francisco-Silicon Valley Global Entrepreneurship Research Conference*, San Francisco: University of San Francisco School of Business and Management Entrepreneurship Program, March 28 - 31, 2007, p. 16.
17. Robert Doktor, Leo Paul Dana, Alan Singer, August F. Lins, Frederick A. Lins, "Cross-cultural Aspects of Entrepreneurship and Uncertainty Avoidance," in Zhan G. Li, Mark V. Cannice, and Roger (Rongxin) Chen, eds., *Proceedings of the Third Annual San Francisco-Silicon Valley Global Entrepreneurship Research Conference*, San Francisco: University of San Francisco School of Business and Management Entrepreneurship Program, March 28 - 31, 2007, p. 2.
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19. Richard Missens, Leo Paul Dana, and Robert B. Anderson, "Overview of Aboriginal Communities and Economic Partner Agreements in Northern Canada," *Regional Frontiers of Entrepreneurship Research*, 2006, pp. 281-306. Also in CD Rom, L. Murray Gillin, ed., *Regional Frontiers of Entrepreneurship Research*, February 2006, pp. 1267-1287.
20. Teresa Dana and Leo Paul Dana, "Entrepreneurship among the Namgis," in Louis Raymond, ed., *Proceedings of the 23<sup>rd</sup> Annual Conference of the Canadian Council for Small Business and Entrepreneurship*, Trois Rivières, September 28-30, 2006, pp. 62.1 -62.6.
21. Aldene Meis Mason, Leo Paul Dana, and Robert Anderson, "Building Local Capacity to Compete Globally: A Case Study of the Inuit Commercial Caribou Harvest and Related Agri-Food Industries in Nunavut," *Proceedings of the 23<sup>rd</sup> Annual Conference of the Canadian Council for Small Business and Entrepreneurship*, Trois Rivières, September 28-30, 2006, pp. 34.1 – 34.17.
22. Jens Mueller, Leo Paul Dana, J. Dawson, and S. Cave, "They May Be Small – but They Know What They Want: Governance in Entrepreneurial Organizations in New Zealand," *Proceedings*, INTENT 2006 Conference, Sao Paulo, Brazil, July 2006.
23. Camilla Benfell, Robert T. Hamilton, and Leo-Paul Dana, "Changing Cultures: An International Study of Migrant Entrepreneurs," CD-Rom *Proceedings* ISBN 981-05-5258-0, Singapore Management University Edge Conference: Bridging the Gap, July, 2006, Paper 8, pp. 1-19.
24. Leo Paul Dana, "Community-based Work and Organizational Values among the Sámi People," in Shmuel Stashevsky, ed., *Work Values and Behavior*, Shreveport, Louisiana: International Society for the Study of Work and Organizational Values, June 2006, pp. 17-25.
25. Leo Paul Dana, "Sustainable Entrepreneurship among the Quechua People of Bolivia," *Proceedings*, International Indigenous Business and Entrepreneurship Conference, Albuquerque, New Mexico, June 19-22, 2006, pp. 1-14. Published on line at: <http://ciede.mgt.unm.edu/pdf/papers/LeoDana.pdf>
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27. Jens Mueller, Leo Paul Dana, Ian Taylor, and Sandy Maier, "Good Governance in Entrepreneurial Organizations: Perspectives of Small/Medium Enterprises from Executives, Directors and Investors in New Zealand," *6<sup>th</sup> Annual Hawaii International Conference on Business 2006 Proceedings*, May 25-28, 2006, pp. 3744-3760.
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29. Leo Paul Dana, "The Impact of Globalisation on Sámi Entrepreneurship in Finland and Norway," in Brian Gibson (ed.), *COMMunity engagement in ENTrepreneurial Economic Activity Research Symposium*, Newcastle: International Centre for Entrepreneurship, February 2005, ISBN: 1 920 701524.
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31. Robert B. Anderson, Ana Maria Peredo, Benson Honig, Leo Paul Dana, and Warren Weir, "The Impact of Economic Development Officers on Business Creation, Growth, and Survival in Indigenous Communities," *Frontiers of Entrepreneurship Research 2004*, Strathclyde, p. 563.
32. Robert B. Anderson, Robert Kayseas, Leo Paul Dana, and Kevin Hindle, "Indigenous Land Claims and Economic Development: The Canadian Experience," Paper in *CD-Rom Proceedings*, and Abstract in Abstract Book, p. 35, Stream B: Small Business and Entrepreneurship, Australian and New Zealand Academy of Management Conference, Perth, Australia, December 2003.
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34. Leo Paul Dana and Teresa E. Dana, "Enterprise Development in Post-communist Societies," *Proceedings*, The European Applied Business Research Conference, Venice, June 9-13, 2003, pp. 112.1-112.5.
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37. George Tovstiga, Leo Paul Dana and Len Korot., "Key Determinants of Global Competitiveness in the Post-Network Age: A Report From the Field Based on a Cross-Regional Comparison of Technology-Intensive Entrepreneurial Firms," *Proceedings of the*



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  42. "Public Policy and International Expansion of SMEs," *Proceedings of the R&D Management Conference 2001: Leveraging Research & Technology*, Wellington, February 7-9, pp. 270-275, co-authored with Martine Spence.
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61. "Self-Employment in the Canadian Arctic: An Exploratory Study," *Proceedings*, ENDEC World Conference on Entrepreneurship, Singapore: Nanyang Technological University, July 1993, pp. 589-603.
62. "Canada's Global Competitiveness: A Winding Course or a Myopic Case?," *Proceedings*, ASAC Conference, Policy Division, Alberta, May 1993, pp. 71-80, co-authored with Hamid Etemad.
63. "An Ethnographic Study of Small Business and Entrepreneurship in the Republic of Panama," *Proceedings*, ENDEC World Conference on Entrepreneurship, Singapore: Nanyang Technological University, August 1992, pp. 326-332.
64. "An Inquiry on Culture and Entrepreneurship: Case Studies of Business Creation Among Haitian, Indian and Italian Immigrants in Montreal," *Proceedings*, ENDEC World Conference on Entrepreneurship, Singapore: Nanyang Technological University, August 1992, pp. 237-247.

65. "An International Survey of Entrepreneurship Education," *Proceedings*, ENDEC World Conference on Entrepreneurship, Singapore: Nanyang Technological University, August 1992, pp. 368-379.
66. "Entrepreneurship and the Demise of the Former Yugoslav Federation," *Proceedings*, ENDEC World Conference on Entrepreneurship, Singapore: Nanyang Technological University, August 1992, pp. 560-566.
67. "Self-Employment in Ethnocultural Communities: Towards a Research Model," *Proceedings*, ENDEC World Conference on Entrepreneurship, Singapore: Nanyang Technological University, August 1992, pp. 217-230.
68. "Entrepreneurship in Eastern Europe: A Cross-Cultural Study-The German and Yugoslav Experiences," *Proceedings*, International Council for Small Business 37th World Conference on Small Business and Entrepreneurship Development, Toronto, June 1992, pp. 790-804.
69. "Environments for Entrepreneurship: A Model of Public Policy and Economic Development," *Proceedings*, International Council for Small Business 37th World Conference on Small Business and Entrepreneurship Development, Toronto, June 1992, pp. 634-651.
70. "Towards Market Economies and Entrepreneurship: The Yugopluralist Model," *Proceedings*, International Council for Small Business 37th World Conference on Small Business and Entrepreneurship, Toronto, June 1992, pp. 292-305.
71. "A Model for the Classification of Public Policy on Entrepreneurship and Small Business in Island Economies," *Proceedings of the VIIIth Annual Conference of the International Council for Business-Canada*, Université du Québec à Trois Rivières, November 1991, pp. 96-115.
72. "Le cas comme stratégie de recherche en entrepreneuriat," *Actes du 8<sup>e</sup> Colloque Annuel du Conseil International de la Petite Entreprise*, Université du Québec à Trois Rivières, November 1991, pp. 248-267, co-authored with Marie-France Turcotte.
73. "A Comparison of Two Contrasting Models of Development Case Study: Republic of China-Taiwan and South Korea," *Proceedings*, ENDEC World Conference on Entrepreneurship and Innovative Change, Singapore: Nanyang Technological University, July 1991, pp. 526-528.
74. "The Devaluation of Currency and Its Implications for Small Business: The Case of Venezuela," *Proceedings*, ENDEC World Conference on Entrepreneurship and Innovative Change, Singapore: Nanyang Technological University, July 1991, pp. 485-487.
75. "The Limited Environmental Policy Model Applied to the Kingdom of Swaziland," *Proceedings*, ENDEC World Conference on Entrepreneurship and Innovative Change, Singapore: Nanyang Technological University, July 1991, pp. 248-252.
76. "Development Ideology and Small Business: The Case of the Dominican Republic," *Proceedings of the VIIth Annual Conference of the International Council for Small Business-Canada*, University of Regina, October 1990, pp. 55-68.
77. "Small Business is Big Business in Namibia: An Analysis of a Strategic Interventionist Policy," *Proceedings of the VIIth Annual Conference of the International Council for Small Business-Canada*, University of Regina, October 1990, pp. 45-54.
78. "The State of Small Business in Ghana and Togo," *Proceedings of the VIIth Annual Conference of the International Council for Small Business-Canada*, University of Regina, October 1990, pp. 31-44.

79. "Free Trade and Its Implications for the Entrepreneur: The Canada-United States Free Trade Agreement," *Proceedings of the VIth Annual Conference of the International Council for Small Business-Canada* (November 1989), University of Windsor, 1990, pp. 151-161.
80. "Free Trade, Small Business and the Service Industries" *Proceedings of the VIth Annual Conference of the International Council for Small Business-Canada* (November 1989), University of Windsor, 1990, pp. 508-525.
81. "Towards an Integrated Needs-Related Policy on Entrepreneurship," *Proceedings of the VIth Annual Conference of the International Council for Small Business-Canada* (November 1989), University of Windsor, 1990, 162-183.
82. "New Marketing Opportunity in Deregulated Environment," *Marketing Proceedings of the ASAC 1988 Conference*, Halifax, June 1988, pp. 174-181.
83. "Cross-Cultural Marketing Management," *Management Education Development Proceedings of the ASAC 1988 Conference*, Halifax, June 1988, pp. 81-90.
84. "Cultural Variations of Economic Policy: A Comparison of Five Caribbean Cultures," Keown and Arch G. Woodside, eds., *Proceedings of the Second Symposium on Cross-Cultural and Business Studies*, American Psychological Association (Division 23), and Academy of International Business, Pacific Basin Region, Honolulu: University of Hawaii, December 1987, pp. 100-103.
85. "Management Education and Development-Innovative Learning," *Management Education Development Proceedings of the ASAC 1987 Conference*, Toronto, June 1987, pp. 39-46.

### **2.3. Članstvo u uredničkim odborima; Recenzije za referentne časopise**

1. *Asia Pacific Journal of Management*, 1998 to date.
2. *British Food Journal*, 2001 to 2009.
3. *Canadian Journal of Administrative Sciences*, 1988 to 1995.
4. *Cross Cultural Management: an International Journal*, 2010.
5. *Economic Development Quarterly*, 2008 to 2010.
6. *Entrepreneurship & Regional Development*, 2008 to 2010.
7. *Entrepreneurship, Theory & Practice*, 1992 to 2003.
8. *Ethnicities* (published by Sage), 2009.
9. *European Management Journal*, 2009.
10. *International Entrepreneurship and Management Journal* 2009.
11. *International Journal of Entrepreneurship and Innovation*, 2010 to date
12. *International Journal of Management Cases*, 2004 to date.
13. *International Journal of Management Studies & Research*, 2008 to date.
14. *International Small Business Journal*, 2005 to 2010.
15. *Journal International Migration and Integration*, 2010.
16. *Journal of African Business*, 1999.
17. *Journal of East-West Business*, 1999 to date.
18. *Journal of Enterprising Culture*, 1993 to 2010.
19. *Journal of Ethnic and Migration Studies*, 2010.
20. *Journal of Euromarketing*, 1999 to 2008.
21. *Journal of Family Business Strategy*, 2009-2011.
22. *Journal of Small Business & Entrepreneurship*, 1995 to date.
23. *Journal of Small Business and Enterprise Development*, 2003 to date.

24. *Journal of Small Business Management*, 2010.
25. *Journal of Sustainable Tourism*, 2009.
26. *World Journal of Management & Economics* 2006 to 2009.

#### 2.4. Ostali urednička članstva

1. Consulting Editor, *World Review of Entrepreneurship, Management and Sustainable Development* (since 2010).
2. Associate Editor, *International Indigenous Journal of Entrepreneurship, Advancement, Strategy & Education* (since 2005).
3. Consulting Editor, *The Contemporary Who's Who*, American Biographical Institute, Raleigh, North Carolina, (since 2003).
4. Associate Editor, *International Journal of Management and Enterprise Development* (since 2001).
5. Book Review Editor, *Journal of Global Marketing* (since 2002).
6. Regional Editor, *Journal of International Business & Entrepreneurship* (since 1997).

#### 2.5. Naučni komiteti

1. Scientific Committee member, Second Conference of the International Network of Business and Management Journals (INBAM), 2012.
2. Scientific Committee member, European Conference on Innovation and Entrepreneurship (ECIE) 2012 conference
3. Scientific Committee member, International Advisory Committee for International Conference on Industrial Engineering (ICIE-2011) Organised by SVNIT, Surat in Association with IIIE, NHQ-Mumbai, November 17-19, 2011].
4. Grant Application Evaluator for the Social Sciences and Humanities Research Council of Canada (2004-2012).
5. Scientific Committee member, Workshop on the Role of Belief in Doing Business, organised by the Entrepreneurship and Education Network of Central European Universities, Bildungszentrum Schloss Eichholz, Wesseling, Germany, 27-29 October 2010.
6. Committee member for the 5th European Conference on Innovation and Entrepreneurship, National and Kapodistrian University of Athens on the 16-17 September 2010.
7. Scientific Committee member, 2nd International Workshop on Entrepreneurship, Culture, Finance and Economic Development, Cartagena (Spain), 17 & 18 June, 2010.
8. Scientific Committee member, International Network of Business & Management Journals, 2010 and invited participant at June 2010 conference, Valencia, Spain.
9. Scientific Committee Member, Centre for International Research in Consumers, Locations and Environments, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010  
<http://www.circleinternational.co.uk/CIRCLE/Home.html>

10. Committee member for the 4th European Conference on Entrepreneurship and Innovation at The University of Antwerp, Belgium, 10-11 September 2009.
11. Co-organiser, International Workshop on Co-opetition and Entrepreneurship, Montpellier, June 25-26, 2009.
12. Committee member, The 3rd European Conference on Entrepreneurship and Innovation, University of Winchester, UK, 15-16 October, 2008.
13. Invited to sit as “expert” on the adjudication committee of the International Opportunities Fund at the Social Sciences and Humanities Research Council, Ottawa, Canada, 14-18 July, 2008.
14. Session co-organiser, and session chair, Session F: Influences on Minority Entrepreneurship, ICSB 2007 World Conference, Turku.
15. Track Chair, for Minority, Ethnic Entrepreneurship Track Chairs: Robert Anderson, Thomas Cooney and Leo Dana ICSB 2007 World Conference, Turku
16. Editorial Advisory Board and Review Committee, The Australian Graduate School of Entrepreneurship Research Report Series, including *Westpac GEM Australia: A Study of Australian Entrepreneurship in 2004*.
17. Country Representative for New Zealand, PICMET (since 2003).
18. Board of Advisors, GlobeTrade.com (since 2001).
19. Member, WASME International Committee for Craft Development, 1997-2005.
20. Senior Advisor, World Association for Small & Medium Enterprises, 1994-2009.
21. Paper referee for *Proceedings*, 37<sup>th</sup> ICSB World Conference, Toronto, Ontario, June 18-21, 1992.

## 2.6. Bibliografije o Leo Dana

- Bibliografija u Kanadskom Ko je Ko ? (*Canadian Who's Who*), University of Toronto Press, annually 1995-2011.
- Biografija u Ko je Ko u svijetu ? (*Who's Who in the World*), Marquis Who's Who, New Providence, New Jersey, annually since 2001.
- Bibliografija u Hiljadu velikih predavača (*One Thousand Great Scholars*), International Bibliographical Centre, Cambridge, 2003.
- Biografija u Hiljadu velikih intelektualaca (*One Thousand Great Intellectuals*), International Bibliographical Centre, Cambridge, 2003.
- Biografija u Suvremenici – Ko je ko ? (*The Contemporary Who's Who*), American Bibliographical Institute, Raleigh, North Carolina, 2003.
- Bibliografija u Sara Rains, ediciji, Žive legende (*Living Legends*), International Bibliographical Centre, Cambridge, 2003.